

# A Teacher in Your Pocket

**Cell-Ed** delivers relevant, effective and engaging courses to your clients on any cell phone with a live coach to support their success.

#### No smart phone or internet required.

# Why will your clients love Cell-Ed?

# **Live Coaches**

Every learner is assigned a live coach who provides **ongoing**, **individualized support**. Along with automated coaching and nudging, our live coaches are a key reason why Cell-Ed excels against other remote solutions.



### Talking Point #1: Cell-Ed Coaches will support your success.

"You get a live coach, assigned to you, and dedicated to your success, to help you practice, answer questions, and give you support."

## What Learners Say:

I am so excited to talk with you. I thought Cell-Ed was only a computer!

I like the teachers. They sound nice and encouraging.

I also like that you call me—it makes me feel important.





# **Relevant and Actionable**

Cell-Ed embeds essential life and job skills in every microlesson. **Each lesson integrates everyday scenarios that adults can utilize immediately.** Our expert content writers align with national standards to ensure each client learns the skills and competencies adults need to thrive.

## Talking Point #2: Cell-Ed courses are free and relevant to you.

#### "With every lesson, you learn life and job skills you can use right away in your daily life and at work."

- It doesn't cost you anything to participate
- You will earn countable hours toward your CalWORKs Welfare to Work or Refugee Support Services program requirements
- You can brush up on the work skills you need in today's job market

## What Learners Say:

The program is great, especially the work series. I landed a couple of interviews because of it.

I liked [the lesson] where it tells you about how to act with your boss even if they talk to you in a disrespectful way. **So now, I know better ways to deal with this if it comes up on a job.** 

When you are out of work, you feel rusty and unproductive, but this class has **helped me identify areas I still need to work on and gives me new ways of thinking.** 





# **Radically Accessible**

Unlike other options, Cell-Ed is available on any phone, tablet, or computer **no smartphone or wifi required**. This ensures that all learners can study anytime, anyplace. Cell-Ed also delivers three-minute lessons as they better fit adults' busy daily lives and adults learn best in short, easily-digestible bursts.

## Talking Point #3: Cell-Ed works on any device.



"You don't need the internet, wifi, or a smartphone to learn with Cell-Ed. Each lesson is only 3 minutes long, so you can fit

them into your busy day anytime you have a few minutes. You can pick up right where you left off."

- You can study while walking to the bus, making dinner, during a break at work, doing laundry, or on your way home from work
- All progress you make on a course will be saved so that you can continue where you left off, even when you switch devices

## What Learners Say:

Whoever came up with this program is a genius. Every school in the US should do this—to have a program that can teach via text messages. You can really learn this way.

I can study only 6 minutes and get benefits.

It is really helpful and you can do it whenever you have time. I just connect my headphones and listen even when I'm cooking or with my daughter. It's much easier to follow than courses where you need the laptop. With Cell-Ed, I just put my phone in my pocket and listen, so it is very convenient.





## **Proven Effective in Multiple Third-Party Studies**

#### 24/7 Skills Gains in a Fraction of the Time

**2 year foundational skills gains** in just 4 months<sup>1</sup> **84% faster skills gains** on Cell-Ed vs. other digital and in-person options<sup>2</sup>



#### Individualized Learning Pathways

**48** percentage point improvement pre- vs. post- assessments<sup>3</sup> **Increased scores** on standardized exams, TABE (Test of Adult Basic Education)<sup>4</sup>

#### **Increased Job Skills and Confidence**

97% increase in confidence in using English for work after Cell-Ed<sup>5</sup>
98% annual employee retention rate for associates using Cell-Ed vs. 24% industry-wide retention rate for hospitality workers<sup>6</sup>



#### Power of Coaching to Nudge and Support 280% increase in engagement after coaching nudges<sup>7</sup>



#### **Radical Accessibility**

**54%** use Cell-Ed's call-in option (no smartphone, wifi, data plan required) vs. the app<sup>8</sup>

#### **Better Engagement**

**91% learner approval rating** *vs. 78% and 65% for brand-name apps*<sup>9</sup> **Cell-Ed 60-Day Education App retention rates 10X higher than average** 



<sup>1</sup> <u>Cell-Ed Randomized Controlled Trial</u>, UCLA, Tufts & Oxford Universities, 2014

<sup>&</sup>lt;sup>9</sup> Univision Communications National Product Trial 2016, comparing Cell-Ed to major digital English Products (e.g., Rosetta Stone)



<sup>&</sup>lt;sup>2</sup> Ibid

<sup>&</sup>lt;sup>3</sup> Pearson Study of Employee Cell-Ed Use by Fortune 500 Global Restaurant Chain, 2018-19

<sup>&</sup>lt;sup>4</sup> Vanek, Jen and Alison Ascher Webber, "Field Testing Cell-Ed: MOBILE LEARNING FOR ALL," EdTech Center, World Education, 2019

<sup>&</sup>lt;sup>5</sup> Service Employees International Union (SEIU) 1199 Study, Third-Party Evaluation, EdTech Center, World Education, 2019

<sup>&</sup>lt;sup>6</sup> Pearson Study of Employee Cell-Ed Use by Fortune 500 Global Restaurant Chain, 2018-19

<sup>&</sup>lt;sup>7</sup> Adult Literacy XPRIZE Competition Results of Cell-Ed, XPRIZE Finalist 2019

<sup>&</sup>lt;sup>8</sup> Los Angeles Public Library and New York State Office for New Americans (80+ locations total), 2017 to 2019